

Dentistry Makes an Impact in Virginia Communities

25,900 VIRGINIANS WORK IN DENTAL OFFICES

Dental offices employ more Virginians than the Commonwealth's largest industrial employer, Newport News Shipbuilding
(US Census Bureau)

\$1.46B IN PAYROLL

Dental team members include entry level positions as well as licensed practitioners with opportunities for career growth
(US Census Bureau)



94% SMALL BUSINESS

Dental offices are spread out in communities across Virginia, typically with fewer than 20 employees per office
(US Census Bureau)



\$2.3M

Annual impact that a typical dental office has in the community it serves
(ADA Health Policy Institute)

LADDERS OF OPPORTUNITY

Two thirds of Virginia's dental hygienists graduated from in-state programs
(Virginia Healthcare Workforce Data Center)

30%

Portion of Virginia community college allied dental students who have their full tuition covered through G3 program tuition assistance
(G3 Program Report to General Assembly)

\$19,360

Median pre-enrollment earnings of VCCS Healthcare Program students with G3 assistance
(G3 Program Report to General Assembly)

\$53K-\$67K

Typical earnings for an entry-level dental hygienist in Virginia
(Salary.com)

\$8,000

Certified dental assistants earn a median pay \$8,000 more than those trained on the job and report greater job satisfaction
(Dental Assisting National Board)

DENTAL EDUCATION IMPACT

The VCU School of Dentistry is Virginia's only dental school and the largest dental Medicaid provider in the Commonwealth, serving more than 30,000 patients a year in their on-site dental clinic and at 14 service-learning clinics around Virginia
(VCU School of Dentistry)

GIVING BACK:

- **90% of Virginia dentists report that they provide care for free or at reduced cost for patients who had no insurance or coverage for the services they need** *(VDA Member Survey)*
- **Virginia dentists have donated more than \$50 million in free dental care through VDA Foundation dental clinics since 2000** *(VDA Foundation Report)*