



**Keystone Investor**  
VIRGINIA DENTAL ASSOCIATION

# Sponsorship Opportunities

2026



## About the VDA

The Virginia Dental Association (VDA) is a professional organization founded in 1870 to serve the dentists of Virginia through professional development, ethical education and fostering a supportive community. With nearly 4,000 dentist members, the VDA is the voice of dentistry in the Commonwealth serving as an advocate for members and for the oral health of all Virginians.

*By selecting an annual sponsorship engagement with the VDA, your company is assured ongoing prominent visibility with VDA members and enhanced value through the packaged offerings.*

## Sponsorship Offerings

The VDA presents the highest-profile programs for dentists in the state, including the premier dental gathering, the annual Virginia Dental Showcase. The popular Dental Days at the Capitol, online continuing education courses, the quarterly *Virginia Dental Journal*, the *The Fulcrum Podcast* and the frequently visited VDA website ([vadental.org](http://vadental.org)) offer your company numerous opportunities to connect with member dentists and the entire Virginia dental community.

By selecting an annual sponsorship engagement with the VDA, your company is assured ongoing prominent visibility with VDA members and enhanced value through the packaged offerings. As a Keystone Investor, you won't miss opportunities to connect with the dental community and you can work collaboratively with the VDA staff throughout the year to build sustained relationships with VDA member dentists and their teams.



**Virginia Dental**  
ASSOCIATION



## Keystone Investor

VIRGINIA DENTAL ASSOCIATION

	<b>TITANIUM</b> \$30,000 Limited to 4 companies	<b>PLATINUM</b> \$20,000 Limited to 4 companies	<b>GOLD</b> \$15,000 Unlimited	<b>SILVER</b> \$10,000 Unlimited	<b>BRONZE</b> \$5,000 Unlimited
Virginia Dental Showcase Private Reception	✓				
Digest (e-newsletter) Leaderboard Ad	2/year	1/year	1/year	1/year	
Sponsor of Dental Days at the Capitol	Presenting	Presenting	Presenting	Supporter	
Virginia Dental Showcase Sponsor	Spotlight	Radiant	Luminous	Bright	Bright
Virginia Dental Showcase Exhibit Booth	✓	✓	✓	✓	✓
Advertisement on VDA Website	6 months	4 months	3 months	4 months	
Full Page Ad in the <i>VA Dental Journal</i> (electronic)	4/year	3/year	3/year	2/year	1/year
<i>The Fulcrum</i> Podcast 30-second Ad	2/year	1/year			
VDA Social Media Post	4/year	2/year	1/year	1/year	
Logo Displayed in VDA Lobby	✓	✓	✓	✓	✓
Use of VDA Keystone Investor Logo	✓	✓	✓	✓	✓
Inclusion on VDA Email Distribution	✓	✓	✓	✓	✓

### Virginia Dental Showcase

The premier dental event in Virginia, the Showcase brings together member dentists and their teams from across the state for continuing education, networking and to learn about the latest products and services for the dental professional.



### Dental Days at the Capitol

Held annually at the Omni Richmond, the VDA's Dental Days at the Capitol brings together dentists, dental students and elected leaders in Virginia's House and Senate for an evening reception, followed by an early morning breakfast with a policy briefing.



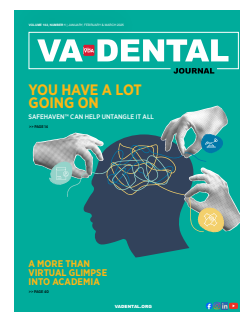
### vadental.org

Highlight your company alongside trusted member resources on the VDA's website. With a variety of ad sizes and placements available, reach VDA members and their teams where they are online.

- Typical monthly page views: 20,000
- Typical monthly unique page views: 8,000

### Virginia Dental Journal

Reach over 4,000 subscribers through the electronic edition of the award-winning *Virginia Dental Journal*.



### The Digest

The VDA's popular e-newsletter brings the latest news and updates to member inboxes on a bi-weekly basis. Members rely on the Digest to provide them with the latest news about dentistry in Virginia.

- Distribution: 3,900 member dentists
- Typical open rates: 55-60 percent

### The Fulcrum Podcast

The VDA's new podcast offers a chance to connect with members and the dental community while they listen and learn about the latest news from the VDA, the dental industry and from experts in the field.



## Become a Keystone Investor Today

Elise Rupinski, rupinski@vadental.org, 804-523-2184



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# Reservation Form



**Keystone Investor**  
VIRGINIA DENTAL ASSOCIATION

Thank you for your interest in working with the Virginia Dental Association throughout 2026. We are looking forward to working with you to promote your company and brand to our nearly 4,000 member dentists and the Virginia dental community at large.

**SPONSOR LEVEL**   ☐ Titanium \$30,000   ☐ Platinum \$20,000   ☐ Gold \$15,000   ☐ Silver \$10,000   ☐ Bronze \$5,000

## COMPANY INFORMATION

Company Name \_\_\_\_\_

Primary Contact \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone ( \_\_\_\_ ) \_\_\_\_\_ Ext \_\_\_\_\_ Email \_\_\_\_\_

Brief Company Description: \_\_\_\_\_

## CONTACT INFORMATION

Primary Contact Name \_\_\_\_\_

Primary Contact Phone ( \_\_\_\_ ) \_\_\_\_\_ Primary Contact Email \_\_\_\_\_

Please email company logo in high-resolution jpeg format to Elise Rupinski ([rupinski@vadental.org](mailto:rupinski@vadental.org)).

## PAYMENT INFORMATION

Please bill my credit card. The VDA accepts all major credit cards. ☐ Mastercard ☐ Visa ☐ Discover ☐ AMEX

Credit Card Number \_\_\_\_\_ Expiration Date \_\_\_\_\_ / \_\_\_\_\_

Name on Card \_\_\_\_\_ Security Code \_\_\_\_\_

Address on Card \_\_\_\_\_

Amount to be Charged \$ \_\_\_\_\_ Signature of Cardholder \_\_\_\_\_

☐ I have enclosed a check payable to The Virginia Dental Association. Check number \_\_\_\_\_

**Where To  
Send Your  
Application**

### Submit application and sponsorship payment to:

VIRGINIA DENTAL ASSOCIATION  
Attn: Elise Rupinski  
3460 Mayland Court, Suite 110, Richmond, VA 23233  
[rupinski@vadental.org](mailto:rupinski@vadental.org)

*Sponsorships are non-refundable. The VDA will work with sponsoring company to make efforts necessary to fulfill annual sponsorship obligations. Should any event or activity be cancelled during the year, the VDA will provide extra publicity and exposure through other channels for any sponsor impacted by an event or activity cancellation. Sponsor accepts responsibility to work with the VDA on all aspects of the sponsorship to facilitate all activities and obligations included therein.*

*Sponsor acknowledges that Keystone Investor Sponsorships are on a calendar year basis and payment must be made in full prior to the commencement of the sponsorship. Should the sponsor elect to start a sponsorship after the start of the calendar year, sponsor acknowledges that certain activities and events may have already occurred and thus cannot be included in annual sponsor activities.*